

Institutional Asset Management Awards 2025

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★ Best Multi-Asset Fund House

- ★ Insurance Fund House of the Year – China
- ★ Insurance Fund House of the Year – Hong Kong

J.P. Morgan Asset Management

"JPMAM's MAS team leverages the firm's extensive platform capabilities to strive for consistent results."

## **Dedicated Support for Insurance Investors**

JPMAM's commitment to excellence has established it as one of the leading insurance asset managers in Asia, achieving significant business growth. Recognising the unique investment needs of insurance companies, JPMAM has developed a specialised Global Insurance Solutions (GIS) team focused on providing tailored solutions. They offer comprehensive services across four key areas: portfolio management, strategy & analytics, client advisory & account management, and accounting & reporting.

The GIS team collaborates closely with insurance clients, delivering end-to-end solutions in strategic asset allocation, capital solutions, insurance product support, and asset-liability management analytics. With over 70 professionals, many with prior insurance experience, the team oversees insurance assets globally¹. In 2024, new mandates were awarded from insurers in China and Hong Kong, among other markets and asset classes.

## **Best Multi-Asset Fund House**

JPMAM's Multi-Asset Solutions (MAS) team is renowned for its comprehensive investment strategies, particularly those tailored for insurance companies. Their disciplined approach leverages JPMAM's extensive platform capabilities to strive for consistent results. The team begins by understanding the investment challenges faced by clients, including objectives, constraints, and preferences, to define portfolio success. This understanding is translated into multi-asset class solutions through strategic risk/return frameworks, strategy selection, active asset allocation, and risk management.

Their MAS investment philosophy is built on four core beliefs: diversification across beta and alpha sources is essential; deep qualitative and quantitative research is critical; a wide opportunity set is necessary for the best ideas; and integrating investment ideas with clients' objectives delivers consistent risk-adjusted returns.

A key offering is the Long-Term Capital Market Assumptions (LTCMA), an insightful publication refined over 29 years. It provides return and volatility estimates to support portfolio decisions over a 10-15 year timeframe. Each year, JPMAM engages institutional clients and media to guide long-term investment strategies.

Overall, JPMAM's MAS team is committed to delivering tailored, innovative solutions that meet the diverse needs of insurance companies, ensuring optimal outcomes through disciplined processes and collaboration.



James Peagam Head of Global Insurance Solutions and APAC Institutional, JPMAM



"JPMAM's insurance capabilities in China and Hong Kong are characterised by deep market insights, innovative solutions, and dedicated support."

## Insurance Fund House of the Year – China Insurance Fund House of the Year – Hong Kong

JPMAM has demonstrated exceptional business growth and brand recognition in Hong Kong and China, positioning itself as a leading contender for industry awards. In 2024, J.P. Morgan celebrated its 100th anniversary in Hong Kong, during which the asset management division experienced a surge in long-term gross sales within the Institutional business, significantly enhancing its presence in pooled pensions and endowments.

Client engagement is a cornerstone of JPMAM's strategy, with key events in 2024 fostering strong relationships and collaboration. The Hong Kong Investment Conference in February and the China Investment Conference in July attracted clients from top insurance companies, institutions, banks, and financial advisors. Additionally, insurance cocktails in Hong Kong provided a platform for networking and idea exchange among investors.

JPMAM's industry influence is underscored by its strategic partnership with the Insurance Asset Management Association of China (IAMAC). The annual Insurance CIO survey, initiated in 2022, captures insights from CIOs across Chinese insurers and their peers globally, highlighting JPMAM's commitment to advancing investment practices and facilitating meaningful dialogue.

Overall, JPMAM's insurance capabilities in China and Hong Kong are characterized by deep market insights, innovative solutions, and dedicated support, making it a top contender for industry awards. The firm's commitment to client engagement, business growth, and industry influence positions it as a trusted partner in the insurance sector, delivering solutions that meet evolving client needs.

<sup>1</sup> Data as of 6.30.2024 All data are as of 3.31.2025 unless otherwise specified.