

## INSURANCE ASIA NEWS

Institutional Asset Management Awards  
2025



**“Providing investors with the opportunity to select allocation choices among different types of strategies and geographies.”**



## ★ Best Private Equity Asset Manager

### Flexstone Partners

(an affiliate of Natixis Investment Managers)

### Best Private Equity Asset Manager

Flexstone Partners (“Flexstone”), an affiliate of Natixis Investment Managers, provides investment management and advisory services to global institutional investors across private markets worldwide. Flexstone’s entrepreneurial mindset, nimble team, ability to access superior investment opportunities, and leverage of its professional network enhance its drive to continuously deliver exceptional investment performance, client service, and risk management.

As of 31 March 2025, Flexstone has US\$11.0 billion in assets under management and advisory (“AUMA<sup>1</sup>”), supported by 64 professionals across offices in New York, Paris, Geneva, and Singapore. Flexstone primarily designs and manages Customized Solutions - our bespoke investment portfolios and/or separately managed accounts (“SMAs”) - in lower middle markets, tailoring to the unique investment objectives of each investor. These discretionary and non-discretionary mandates are “built to order” and can have either global or regional geographic coverage. Flexstone’s current business also includes commingled funds such as fund of funds, secondary funds, and co-investment funds. The SMAs constitute 74% of the firm’s AUMA, while the balance of 26% comes from its commingled funds. Flexstone’s client base spans Europe, the US and Asia, with 95% of our assets are managed on behalf of Institutional clients.

Flexstone’s core conviction is that sustainability is fundamental to long-term value creation and superior financial performance. We believe that through our investment activities and corporate actions, we can drive real positive change in the economy.

As a responsible investor, Flexstone Partners integrates Environmental, Social, and Governance (“ESG”) considerations across its global corporate and investment activities. Flexstone is committed to (i) integrating sustainability across all the Firm’s activities, from its governance structure and resource use to its investment processes, (ii) actively participating in the responsible investment ecosystem<sup>2</sup> and (iii) reviewing and improving its responsible investment approach annually, aligning with the best sustainability practices for corporates and investment managers.

Today, the spirit of Flexstone’s entrepreneurial roots is reflected in its independent thinking, independent investment decisions, and independent day-to-day management, while benefiting from the support of one of the world’s largest asset management firms in areas such as governance, risk management, compliance, and ESG.

1 Assets under management and advisory, including commitments for closed-end private placement funds, and sum of Net Asset Value and unfunded commitments shown in USD. Assets under management (“AUM”), as reported, may include notional assets, assets serviced, gross assets and other types of non-regulatory AUM as of 31 March 2025.

2 Contributes to working groups within the ICI (The Initiative Climat International) on climate regulation and training