

Young Broker of the Year Rupert Roberts, WTW



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Rupert Roberts, Head of South-East Asia, Corporate Risk and Broking, WTW

Rupert Roberts has been adjudged the Young Broker of the Year for 2024. As WTW’s Singapore-based Head of Corporate Risk and Broking (CRB) for South-East Asia, the 32-year-old oversees operations in Singapore, Malaysia, Indonesia, Thailand, Vietnam, the Philippines, and Brunei.

The award recognises the substantial impact Rupert has had on the broker’s regional business during his first year in the role.

Commenting on this recognition, Rupert said: “I’m honoured to receive this award, which is a testament to the outstanding efforts of our South-East Asia team who deliver incredible results for our clients each day. I am also proud to be part of an organisation which provides opportunities for young leaders to learn and grow, and I would like to thank my peers and mentors at WTW and the wider insurance industry for their support.”

Rupert joined WTW in December 2022 as Chief of Staff for its CRB business in Asia, and in January 2024, he was promoted to his current strategic leadership role.

In the role, he oversees a team of over 200 brokers across seven countries and manages a business that generates US\$700 million in non-life insurance gross written premiums.

In addition to this, Rupert serves as the Chief Executive Officer of WTW’s insurance and reinsurance entity in Singapore. He is also the Chairman of the Board for WTW Vietnam, the President Commissioner for WTW Indonesia, and a board member for WTW Brunei, demonstrating his active involvement in the regional markets under his purview.

Over the past year, Rupert has made notable contributions by collaborating with global and regional leaders to develop a refreshed Asia-wide strategy. This includes the restructuring of WTW’s CRB business in Vietnam and Singapore, re-engineering the business to facilitate greater internal collaborations, and initiating the commercialisation of WTW’s claims proposition in Asia.

On the people front, Rupert has played a pivotal role in developing, identifying, and onboarding key talent to strengthen both regional and local teams.

Importantly, he has played an instrumental role in enabling WTW to achieve double-digit top-line growth across Asia in 2023 and 2024, with South-East Asia achieving mid-teen percentage revenue growth in 2024.