



Young Broker of the Year

Kevin Wong



“[Wong] has been instrumental in the execution of business initiatives and will continue to be a vital member of the team as we build our future success in Lockton.”

A focus on keeping Lockton’s team united, significantly growing its small and medium enterprises portfolio and prioritising the training of younger employees saw Kevin Wong win the Young Broker of the Year award.

The broker, praised by his team for strong problem-solving skills and a can-do attitude, joined the firm without an insurance background but very quickly became a key member of the global professional and financial risk team.

Wong has been independently managing and developing the company’s small and medium enterprises, which saw a 15% year-on-year growth in 2022.

The broker provided extensive technical guidance and programme design advice to a wide spectrum of industries, including financial institutions and complex manufacturing, and served clients with varying operations modes, ranging from small and medium enterprises to multinational firms.

The delivery of Lockton’s e-platform, which grew 20% YoY, for two business schemes has demonstrated Wong’s ability to innovate and adapt to the changing needs of clients, partners and the insurance industry overall.

He also stood out by helping younger Lockton team members acquire better product knowledge and develop high-level negotiation and presentation skills.

“[Wong] has always been making a great effort to support the team and made sure the business continuity was not negatively affected during some challenging times. He has been instrumental in the execution of business initiatives and will continue to be a vital member of the team as we build our future success in Lockton,” said Melody Qian, Senior Vice President, Head of Global Professional and Financial Risk, at Lockton Greater China.

Wong has put effort his colleagues noted as outstanding to overcome the demanding challenges to business continuity caused by the recent changes in the team, taking extra responsibility during the handover process. He has been helping to keep the business running smoothly and the team united.

The broker has participated in Lockton’s corporate social responsibility and volunteering activities with colleagues, and internal and external enrichment programmes, seeking opportunities to learn more and to expand his industry network and insight in order to build up skills for future leadership.

The current focus on collaborative culture and the support of his colleagues and clients have helped Wong to experience professional growth this year.



Kevin Wong