



Young Underwriter of the Year

Candy Ong



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Candy Ong, Singapore-based Underwriter of Downstream Energy and Power at AXA XL, was named Young Underwriter of the Year for her deep domain knowledge in renewable energy and innovative mindset in providing solutions.

Ong joined AXA XL in 2014 and started with the highly technical energy class of business. Over the years, she has developed into a key contributor of their energy team which manages a portfolio across Asia Pacific markets.

Ong demonstrated strong self-motivation in her work. She constantly looks to serve clients and brokers better. This is evident through her initiatives to facilitate multi-line discussions to seek solutions for clients, and therefore strengthen key relationships of AXA XL in the market.

During her career at the global firm, Ong has managed to combine her deep understanding of renewable energy with insurance solutions. Recognising the fast-changing business needs, she did a deep dive into solar photovoltaic (PV), wind, and battery energy storage systems (BESS) to respond to the unique challenges and requirements that come along within the sector.

As a result, the Australia portfolio, that she has focused on, has been one of the early adopters of solar PV and BESS.

Her ability to articulate internally and externally to brokers has allowed her to negotiate the best outcome for the company, directly contributing to bottom line profitability.

"Ong has always been flexible in her approach to work, in addition to being diligent and timely in responding to clients' enquires," said Dean West, Underwriting Manager, Energy & Construction, Asia Pacific, AXA XL.

"Ong has particularly excelled at broker relationship management and her work has been well recognised and received by senior broker managers," West added.

As the insurance industry adapts to shifting market conditions, the roles of underwriting and risk management are transforming rapidly. However, true transformation requires a shift in skill sets as well as a supportive organisational mindset and culture as AXA XL has demonstrated.

Expect plenty more achievements from AXA XL's young talent in the years to come.



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