



## Berkshire Hathaway Specialty Insurance



**partner.**  
IN LOCKSTEP WITH YOU,  
LONG TERM.

Berkshire Hathaway Specialty Insurance (BHSI) is a strong and trusted insurance partner. We provide commercial property, casualty, healthcare professional liability, executive and professional lines, surety, travel, programs, medical stop loss, accident and health, and homeowners insurance to customers worldwide.

Part of Berkshire Hathaway's insurance operations, we offer you the security of a top-rated balance sheet and the expertise of a worldwide team of professionals with excellent capabilities and character.

# FINANCIAL STRENGTH

BHSI underwrites on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Our large and stable balance sheet gives us an exceptional ability to tackle complex risks; it enables us to provide consistent capacity and innovative, flexible solutions. It also means you can have the utmost confidence in our ability to pay covered claims – no matter how large the catastrophe or “long-tailed” the liability.

What does our financial strength look like?

Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's, with **\$399.8 billion** in total admitted assets and **\$248.2 billion** in policyholder surplus\*.

## strength.

A STRONG TEAM,  
OPERATIONALIZING A  
STRONG BALANCE SHEET.

## CLAIMS IS OUR PRODUCT.®

BHSI is committed to excellence in claims handling, and brings skill, efficiency, and transparency to all aspects of the claims process. Our clearly articulated service standards set our bar consistently high on everything from acknowledgement of claims, to communication throughout the life of a loss – and ensure no surprises.

We harness the latest claims handling technology, but are well aware that claims handling at its core is about people: People helping people recover from a loss, a business disruption, or a lawsuit large or small. Consequently, we bring both skill and compassion to the process. We are highly experienced and readily accessible: All customers have direct access to our senior claims handling team.

## skilled.

DECADES OF EXPERIENCE DEVOTED  
TO YOUR CLAIM.

# PEOPLE

## team.

WORKING SHOULDER  
TO SHOULDER WITH YOU.

BHSI team members around the globe have exceptional individual expertise and a highly collaborative style. They excel individually and, working together, take our organization – and yours – to a higher level still.

At BHSI, our passion for what we do permeates every endeavor. We focus everyday on building everlasting – “forever” – relationships with our customers and business partners. We take great pride in knowing that our expertise, capacity and financial strength can bring certainty to your insurance programs for years to come.

# PRODUCTS

Our wide range of insurance products is expanding every day. BHSI has both admitted and non-admitted underwriting capabilities. With our E&S capabilities, financial strength and yes-oriented culture, we offer maximum flexibility in customizing solutions for your needs.

## yes.

WE CAN TAILOR THAT  
COVERAGE FOR YOU.



# CULTURE

In our every interaction with our customers, colleagues and business partners, we live the Berkshire Hathaway tradition of doing the right thing...and earn our reputation for trust, integrity and prudent risk taking.

Our organization is customer-first, through and through. Lean and responsive, we choose simplicity over complexity – and bring ease, speed, and efficiency to your world of insurance.

## agile.

CUSTOMER FOCUS,  
UNENCUMBERED.

# LEADERSHIP TEAM

**Peter Eastwood**

*President*  
617.936.2901  
peter.eastwood@bhspecialty.com

**David Bresnahan**

*Executive Vice President*  
617.936.2903  
david.bresnahan@bhspecialty.com

**Marc Breuil**

*Regional President, Asia Middle East*  
+852 3729 1301  
marc.breuil@bhspecialty.com

**Chris Colahan**

*Regional President, UK & Europe*  
+44.20.3429.4998  
chris.colahan@bhspecialty.com

**David Fields**

*Executive Vice President,  
Chief Underwriting Officer*  
617.936.2902  
david.fields@bhspecialty.com

**Sanjay Godhwani**

*Executive Vice President*  
617.936.2904  
sanjay.godhwani@bhspecialty.com

**Mark Lingafelter**

*Regional President, Australasia*  
+61.280.022.159  
mark.lingafelter@bhspecialty.com

**David Crowe**

*Head of Global Claims*  
617.936.2906  
david.crowe@bhspecialty.com

Visit [www.bhspecialty.com](http://www.bhspecialty.com) for the latest on our expanding product lines.



**Berkshire Hathaway  
Specialty Insurance**

Atlanta | Boston | Chicago | Houston | Indianapolis | Irvine | Los Angeles | New York | San Francisco | San Ramon  
Seattle | Stevens Point | Adelaide | Auckland | Brisbane | Cologne | Dubai | Dublin | Frankfurt | Hong Kong | Kuala Lumpur  
London Macau | Madrid | Manchester | Melbourne | Munich | Paris | Perth | Singapore | Sydney | Toronto

Berkshire Hathaway Specialty Insurance ([www.bhspecialty.com](http://www.bhspecialty.com)) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. It underwrites on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Houston, Indianapolis, Irvine, Los Angeles, New York, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Brisbane, Cologne, Dubai, Dublin, Hong Kong, Kuala Lumpur, London, Macau, Madrid, Manchester, Melbourne, Munich, Paris, Perth, Singapore, Sydney and Toronto.

For more information, contact [info@bhspecialty.com](mailto:info@bhspecialty.com).

The information contained herein is for general informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy any product or service. Any description set forth herein does not include all policy terms, conditions and exclusions. Please refer to the actual policy for complete details of coverage and exclusions.

11-23-2021 A





Berkshire Hathaway  
Specialty Insurance

# BHSI ASIA MIDDLE EAST

Berkshire Hathaway Specialty Insurance (BHSI) Asia Middle East provides commercial property, energy, marine, construction, terrorism, casualty, executive & professional lines, transactional liability, surety and accident & health insurance.

## *Coverage*

### PROPERTY

- Property All Risk
- Business Interruption
- Standalone Natural Catastrophe
- Standalone Terrorism

---

### ENERGY

- Property All Risk
- Business Interruption
- Single Peril Natural Catastrophe
- Standalone Terrorism

---

### MARINE

- Marine Cargo
- Marine Project Cargo and Delay in Startup
- Marine Liability
  - Port and Terminal Liability
  - Freight Forward Liability
  - Multi-Model Transport Liability
  - Ship Repairers Liability

---

### CONSTRUCTION

- Project Contractors All Risks including Delay in Startup
- Erection All Risks
  - Delay in Start Up
  - CAR/EAR Third Party Liability
- Civil Engineering Completed Risks (CECR)
- Contractors Plant and Machinery (CPM)
- Master Builder Risks or Contractor Annuals

## Coverage

### CASUALTY

- Employees' Compensation, Work Injury Compensation and Employer's Liability
  - General Liability
  - Products Liability
  - Excess Liability/Umbrella Liability
  - Third Party Auto Fleet
  - Construction General Liability – onshore and offshore projects
  - Energy General Liability – upstream and downstream sectors
- 

### EXECUTIVE & PROFESSIONAL LINES

- Executive First Directors and Officers Liability
  - Professional First Professional Indemnity Insurance
  - Professional First Asset Manager Liability – Asset Managers
  - Executive First Public Offering of Securities Insurance
  - Executive First Side A DIC Directors and Officers Liability Insurance
  - Professional First Financial Institution Professional Insurance
  - Executive First Private Company Portfolio Insurance
  - Executive First Nonprofit Portfolio Insurance
- 

### TRANSACTIONAL LIABILITY

- Representations and Warranties Insurance
  - Contingent Liability Insurance
  - Tax Liability Insurance
- 

### SURETY

- Performance Bonds
  - Advance Payment Bonds
  - Maintenance Bonds
  - Supply Bonds
  - Warranty Bonds
- 

### ACCIDENT & HEALTH

- Group Accident
- Group Travel

## BHSI MULTINATIONAL

Berkshire Hathaway Specialty Insurance (BHSI) Multinational provides customised multinational solutions to customers around the globe.

### **Global Reach, Wide Ranging Tailored Coverage**

Our dedicated team partners with our underwriting teammates around the globe and stands ready to deliver tailored multinational solutions in over 170 countries across the globe for any of our full range of coverages including:

- Commercial General Liability
- Crime
- Cyber
- Directors & Officers
- E&O/Professional Indemnity
- Marine Cargo Liability
- Property
- Umbrella/Excess Liability
- Accident & Health

### **Expertise Worldwide**

We understand the local legal, regulatory and insurance issues customers face. Through BHSI's owned operations, affiliated offices, and our dedicated network partners, our customers can rest assured that all policies are backed by BHSI's top rated balance sheet and are compliant and structured to meet their unique needs.

### **Transparency at Every Stage**

Ongoing communication with customers and brokers is essential and a top priority at BHSI.

Our customers can expect to receive:

- Periodic Program Statements with details of policy issuance and premium payments by country
- Claims Welcome Letters summarizing program information, customized claim handling requirements and BHSI and local claim contacts around the world
- Customised Global Claims Plan to ensure claims handling is smoothly coordinated, locally and globally and tailored to our customer's specific needs and preferences

### **Claims Is Our Product®**

- Our global claims team is proactive in engaging customers and brokers early in the development of every multinational program
- Our experienced claims team had handled thousands of multinational program claims through resolution



# ASIA MIDDLE EAST TEAM

## **Marc Breuil**

*President, Asia Middle East*  
+852 3729 1301  
marc.breuil@bhspecialty.com

## **Marcus Portbury**

*Head of Third Party Lines, Asia*  
+852 3729 1302  
marcus.portbury@bhspecialty.com

## **Alessandro Cerase**

*Senior Executive Officer, Middle East & Global Chief Underwriting Officer, Energy/Construction*  
+971 04 381 6109  
alessandro.cerase@bhspecialty.com

## **Neeraj Yadvendu**

*Deputy Senior Executive Officer & Head of Third Party Lines, Middle East*  
+971 04 381 6106  
neeraj.yadvendu@bhspecialty.com

## **Kapil Palathinkal**

*Head of First Party Lines, Middle East*  
+971 04 381 6103  
kapil.palathinkal@bhspecialty.com

## **Peter McKenna**

*Senior Vice President Casualty, Head of Country Operations, Malaysia & Chief Executive, Singapore*  
+65 6675 1160  
peter.mckenna@bhspecialty.com

## **Gaithrie Nandrajog**

*Principal Officer, Labuan, Malaysia*  
+603 8408 1005  
gaithrie.nandrajog@bhspecialty.com

## **Yasmin Chan**

*Branch Manager, Macau*  
+852 3729 1306  
yasmin.chan@bhspecialty.com

## **Cherry Gao**

*Vice President  
Customer and Broker Engagement*  
+852 3729 1308  
cherry.gao@bhspecialty.com

## ACCIDENT & HEALTH

### **Idie Si**

*Head of Accident & Health, Asia*  
+852 3729 1354  
idie.si@bhspecialty.com

### **Chai Yen Lim**

*Assistant Vice President  
Accident & Health*  
+65 6675 1512  
chaiyen.lim@bhspecialty.com

### **Kathy Wong**

*Assistant Vice President  
Accident & Health*  
+852 3729 1346  
kathy.wong@bhspecialty.com

## CASUALTY

### **Ricky Ho**

*Senior Vice President  
Casualty*  
+852 3729 1311  
ricky.yk.ho@bhspecialty.com

### **Roseline Liu**

*Vice President  
Casualty*  
+852 3729 1312  
roseline.kk.liu@bhspecialty.com

### **Mavis Cham**

*Vice President  
Casualty*  
+65 6675 1163  
mavis.cham@bhspecialty.com

### **Fara Noor Azman**

*Underwriting Manager  
Casualty*  
+603 8408 1090  
fara.noorazman@bhspecialty.com

### **Emir Erdur**

*Vice President  
Casualty*  
+971 04 381 6119  
emir.erdur@bhspecialty.com

## ENERGY & CONSTRUCTION

### **Kiran Prakash**

*Vice President  
Construction*  
+65 6675 1167  
kiran.prakash@bhspecialty.com

### **Gally Wong**

*Assistant Vice President  
Construction*  
+852 3729 1341  
gally.wong@bhspecialty.com

### **Kugan Sethuraman**

*Senior Underwriter  
Construction*  
+603 8408 1092  
kugan.sethuraman@bhspecialty.com

### **Min Ong**

*Vice President  
Energy*  
+65 6675 1476  
min.ong@bhspecialty.com

## EXECUTIVE & PROFESSIONAL

### **Scotland Walsh-Riddle**

*Head of Executive & Professional Lines, Asia*  
+852 3729 1360  
scotland.walsh-riddle@bhspecialty.com

### **Patrick Ko**

*Vice President  
Executive & Professional Lines*  
+852 3729 1361  
patrick.ko@bhspecialty.com

### **Emily Poh**

*Vice President  
Executive & Professional Lines*  
+65 6675 1162  
emily.poh@bhspecialty.com

## **Aisling Malone**

*Vice President  
Executive & Professional Lines*  
+971 04 381 6104  
aisling.malone@bhspecialty.com

## TRANSACTIONAL LIABILITY

### **Steven Harwood**

*Head of Transactional Liability*  
+852 3729 1310  
steven.harwood@bhspecialty.com

### **Daniel Thieviassingham**

*Senior Underwriter  
Transactional Liability*  
+65 6675 1499  
daniel.thieviassingham@bhspecialty.com

## MARINE

### **Julia Joes**

*Vice President  
Marine*  
+65 6675 1161  
julia.joes@bhspecialty.com

### **Meenakshi Srinath**

*Vice President  
Marine*  
+971 04 381 6129  
meenakshi.srinath@bhspecialty.com

## GENERAL PROPERTY

### **Ophelia Szeto**

*Vice President  
General Property*  
+65 6675 1522  
ophelia.yh.szeto@bhspecialty.com

## SURETY

### **Andrew Ho**

*Vice President  
Surety*  
+65 6675 1495  
andrew.ho@bhspecialty.com

## MULTINATIONAL

### **Sim Chui Wen**

*Multinational Program Coordinator*  
+603 8408 1095  
chuiwen.sim@bhspecialty.com

## CLAIMS

### **Tim Collier**

*Vice President  
Head of Claims*  
+65 6675 1492  
tim.collier@bhspecialty.com

### **Sajan Baburajan**

*Head of First Party Claims*  
+971 4 3816 126  
sajan.baburajan@bhspecialty.com

### **Ailbhe Storan**

*Head of Third Party Claims, Middle East*  
+971 4 3816 127  
ailbhe.storan@bhspecialty.com



**Lucy Loh**  
*Assistant Vice President*  
*Claims*  
+65 6675 1474  
lucy.loh@bhspecialty.com

**Mike Chen**  
*Assistant Vice President*  
*Head of Executive & Professional Lines*  
*Claims*  
+852 3729 1326  
mike.chen@bhspecialty.com

**Candice Au Yeung**  
*Assistant Vice President*  
*Claims*  
+852 3729 1320  
candice.sk.auyeung@bhspecialty.com

## RISK ENGINEERS

**CY Lee**  
*Energy & Construction Engineer*  
+65 6675 1169  
cheeyong.lee@bhspecialty.com

**George Loo**  
*General Property Engineer*  
+65 6675 1489  
george.loo@bhspecialty.com

**Lewis Liem**  
*Marine Risk Engineer*  
+65 6675 1491  
lewis.liem@bhspecialty.com

**Peter Elstner**  
*Senior Energy & Construction Engineer*  
+971 04 381 6115  
peter.elstner@bhspecialty.com

**Pruthviraj More**  
*Senior General Property Engineer*  
+971 04 381 6105  
pruthviraj.more@bhspecialty.com

**HONG KONG OFFICE**  
Suites 2106-10 21/F Devon House  
Taikoo Place, 979 King's Road  
Quarry Bay, Hong Kong

**MACAU OFFICE**  
14 C, Avenida do Infante Dom Henrique,  
Nos. 47 The Macau Square  
Macau, Macau

**KUALA LUMPUR OFFICE**  
Level 3A  
Wisma Bangsar 8, No. 7  
Lorong Maarof, Bangsar  
59100, Kuala Lumpur, Malaysia

**SINGAPORE OFFICE**  
39 Robinson Road  
#10-01 Robinson Point  
Singapore 068911

**DUBAI OFFICE**  
DIFC, Index Tower, Level 21  
Office 2103 & Office 2104  
P O Box 506861, Dubai, U.A.E.  
*Regulated by the Dubai Financial*  
*Services Authority*



Berkshire Hathaway Specialty Insurance Company (incorporated in Nebraska, USA) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. In the Asia Middle East region, it underwrites on the paper of Berkshire Hathaway Specialty Insurance Company, which holds financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Houston, Indianapolis, Irvine, Los Angeles, New York, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Brisbane, Cologne, Dubai, Dublin, Frankfurt, Hong Kong, Kuala Lumpur, London, Macau, Madrid, Manchester, Melbourne, Munich, Paris, Perth, Singapore, Sydney and Toronto.

For more information, contact [info@bhspecialty.com](mailto:info@bhspecialty.com).

The information contained herein is for general informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy any product or service. Any description set forth herein does not include all policy terms, conditions and exclusions. Please refer to the actual policy for complete details of coverage and exclusions.